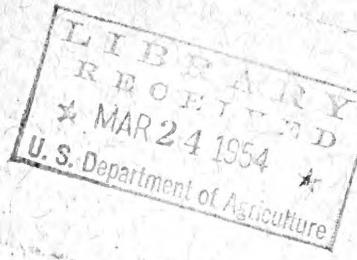


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X  
X S H E P A R D -- N U R S E R I E S X  
X  
X SKANEATELES, NEW YORK Phone 721 X  
X  
X X



MAR 22 1954 Wholesale List --- To the Trade Only

This list cancels all previous lists.

All stock offered subject unsold, prices subject to change without notice, F.O.B. our Nursery and to our other catalog terms and conditions of sale.

Terms: CASH ----- NO BOXING

Guarantee: All material to be in A-1 condition when dug.  
No complaints honored unless made in writing  
within ten days after receipt of goods.

NO GUARANTEE GIVEN AS TO THE GROWTH OF MATERIAL.

All orders accepted on the condition that they shall be void if circumstances beyond our control --- such as storms, frost, labor conditions, etc., interfere.

Packing or wrapping charged for at cost.

Sufficient Coverings should be carried to protect loads. All extra burlap, etc., furnished by us will be charged for.

This list includes only those varieties and sizes as we can offer in reasonable quantity.

Many other varieties and sizes will be offered and Priced as  
Marked, when dug and ready in our modern shade houses. Some  
evergreens should be ready early and can be loaded directly  
on your truck without waiting.

Orders except for stock in shade houses should be placed in ADVANCE. This avoids confusion and delay in assembling your order and saves extra trips on your part.

Extra heavy selected specimens priced according to value.

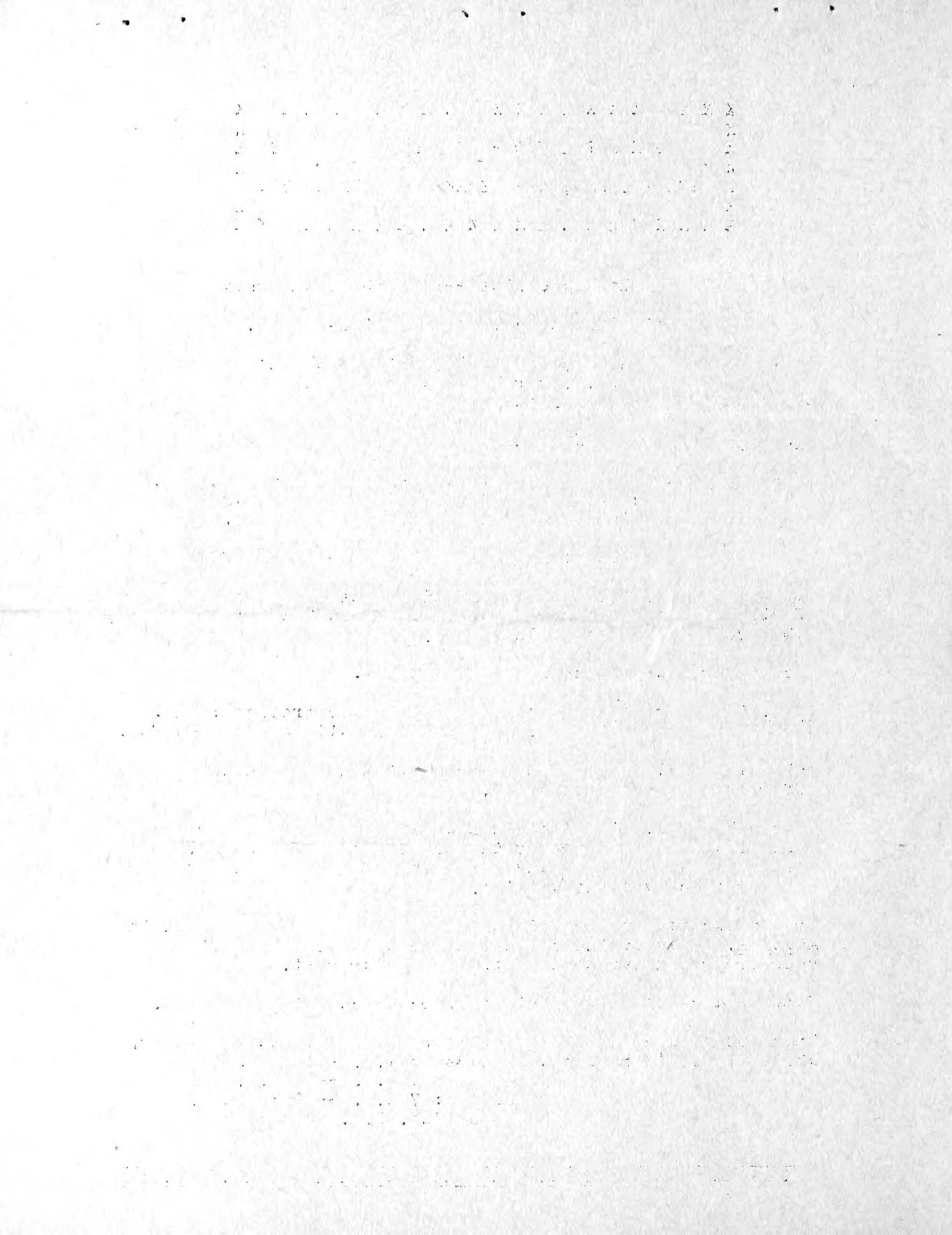
Open about March 25<sup>th</sup> to November 15<sup>th</sup>. Closed in winter.  
Wholesale Dep't hours: Week Days 7 A.M.-- 12 Noon

i P.M. -- 5 P.M.

Saturdays: 7 A.M. -- 11:30 A.M.

Not open Sat. P.M. or Sundays

### "Holidays



MAR 22 1954

XXXXXXXXXXXXXXXXXXXXXX

X X

X EVERGREENS X

X X

X X

X B & B X

X X

X SPRING ----- 1954 X

X X

XXXXXXXXXXXXXX

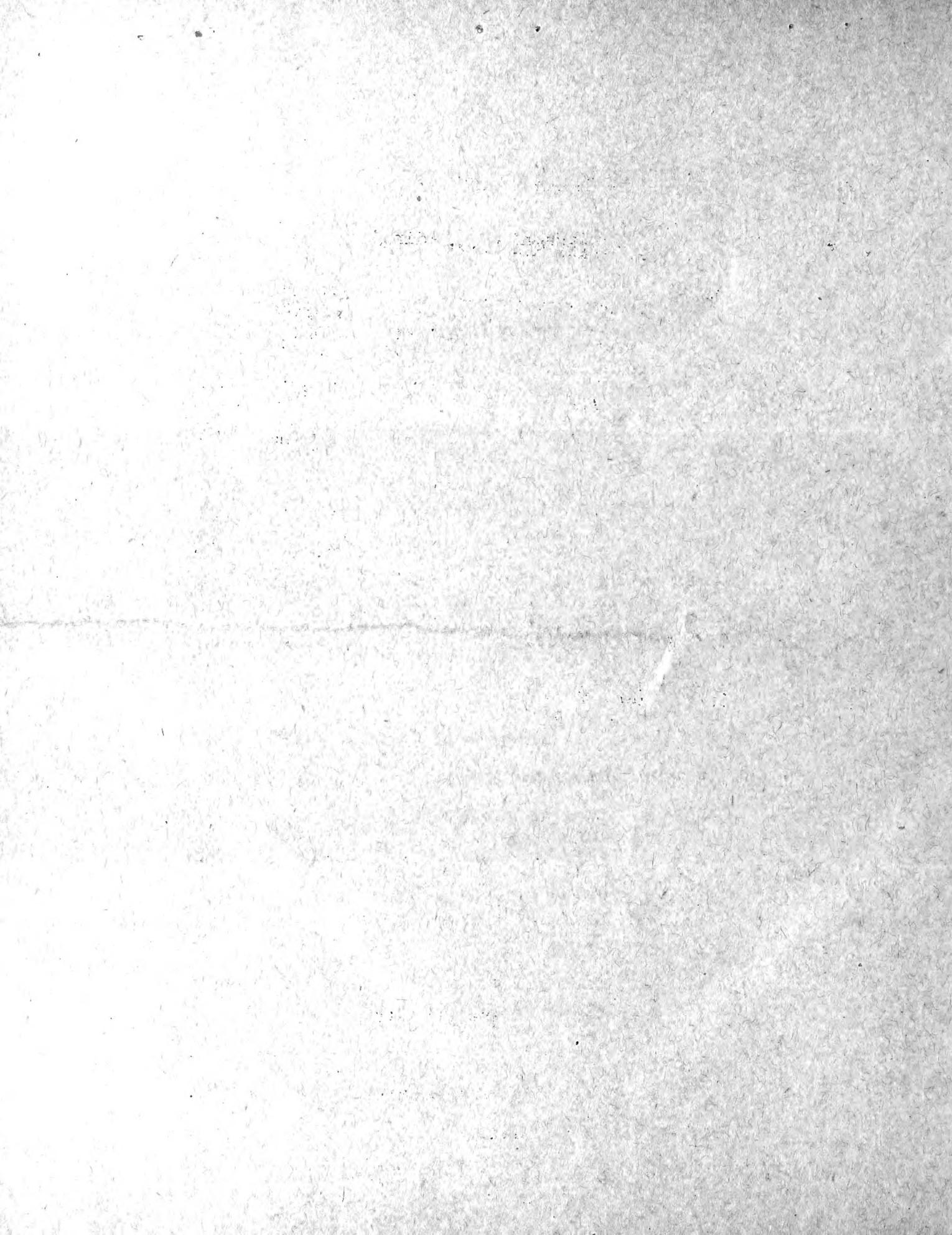
( Evergreens C rate 10¢ ea.)  
( off for 20 or more of a )  
( size and kind. )

			\$ ea.
Cypress	Green Thread	15-18"	2.50
		18-24"	3.25
Sawara		18-24"	1.95
		2-3'	2.50
Juniper	Glaucia Hetzi	2-2½'	4.25
	few	2½-3'	6.00
Irish	xxx	3-3½'	3.45
	xxx	3½-4'	4.75
Japonica		2-2½'	4.25
Pfitzer's	flat	15-18"	2.50
Savin's		15-18"	2.50
		18-24"	3.25
		2-2½'	4.25
Virg.	Burki (blue)	18-24"	2.75
"	Keteleeri (lgt. green)	2-2½'	3.50
Pinus	Mugho (sheared)	15-18"	2.75
		18-24"	3.75
Picea	(Spruce) Black Hills	15-18"	1.85
	Colorado Green	15-18"	1.65
		18-24"	2.25
		2-2½'	3.00
Colorado	Blue	15-18"	3.50
	(no matched pairs)	18-24"	4.75
		2-2½'	5.50



Evergreens cont.

Taxus (Yew)		\$ ea.
Andersoni (spreading)	12-15"	2.35
	15-18"	3.15
	18-24"	3.95
	2-2½'	5.50
Brevifolia (upright strain)	15-18"	3.50
	18-21"	4.50
Browni	15-18"	3.50
Cuspidata (spreading)	12"	1.95
	12-15"	2.35
	15-18"	3.15
	18-24"	3.95
special grade	2'	4.50
	2-2½'	5.50
	2½-3'	7.75
Hicksi	15-18"	3.15
Thuya (Arbor Vitae)		
American	18-24"	1.65
	2-2½'	2.00
	2½-3'	2.50
	3-4'	3.50
" hedge type average	4-6'	3.00
Compacta Erecta	2-2½'	3.35
Douglas Aurea (gold tip)	2-3'	2.75
	3-4'	3.85
	4-5'	4.75
Globe Woodwardi	12"	1.35
	12-15"	1.75
	15-18"	2.25
	18-24"	2.75
	24-30"	3.50
Nigra (fine quality)	2-2½'	2.15
	2½-3'	2.65
	3-4'	3.50
" hedge type average	5-5½'	3.75
Pyramidal	2½-3'	2.75
	2-3½'	3.25
	3½-4'	3.90



Page 3	Evergreens continued			
	Thuya (Arbor Vitae)		\$ ea.	
	Slberian	18-24"	2.25	
	Spiralis (Hedge type only)	3-4' 4-5'	2.65 3.50	
	Tom Thumb from beds	12"	1.25	
	Tsuga (Hemlock)			
	Canadian	18-24" 2-2½" 2½-3' 3-4'	3.25 4.00 4.85 6.50	
	" Carolina	2-2½'	4.75	
	" Special Canadian Hedge Type (imperfect tops)	2-3' 3-4' 7-8'	3.00 3.75 6.50	
	Larch European	(few) 2-3'	2.75	
	<u>##### MISCELLANEOUS B &amp; B #####</u>			
	Ilex Crenata Rotundifolia	12-15"	2.00	
	" " from seed	12-15 18-24"	2.00 3.25	
	Cotoneaster Adpressa	10-12" 12-15"	1.85 2.25	
	Apiculata	12-1½" 15-18"	1.85 2.50	
	Divaricata	2-3' 3-4'	1.45 1.75	
	Decora	18-24" 2-3'	2.25 2.75	
	Horizontalis	12-15" 15-18"	2.25 2.75	
	Pyracantha Lalandi & Rogersiana			
	1 yr. qt. cans or 3½" pots		.95	
	2 " " " 5" "		1.35	



xx  
 x x  
 x The following are acid soil loving plants. As the x  
 x soil in Central New York is generally on the lime x  
 x side, prepared beds of peat or acid soil are x  
 x usually necessary for successful growth. x  
 xxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxxx

Rhododendron, Mt. Laurel, etc. (B&B Nursery Grown)

		\$ ea.
Rhododendron Maximum	2-3'	4.75
" Catawbiense	18-24"	4.75
" Carolinianum	18-24"	4.75
Mt. Laurel (Kalmia Latifolia)	18-24"	3.50
Pieris Floribunda	12-18"	3.50
Leucothoe Catesbaei	12-18"	2.50

Nice Lighter Stock Grown in Peat Beds B & B

Rododendron mixed Hybrids		
from seed special	18-24"	2.50
Rhododendron Catawbiense	15-18"	3.00
" Carolinianum	15-18"	3.00
Mt. Laurel	15-18"	2.50

Azaleas B & B-Hardy Types for this climate

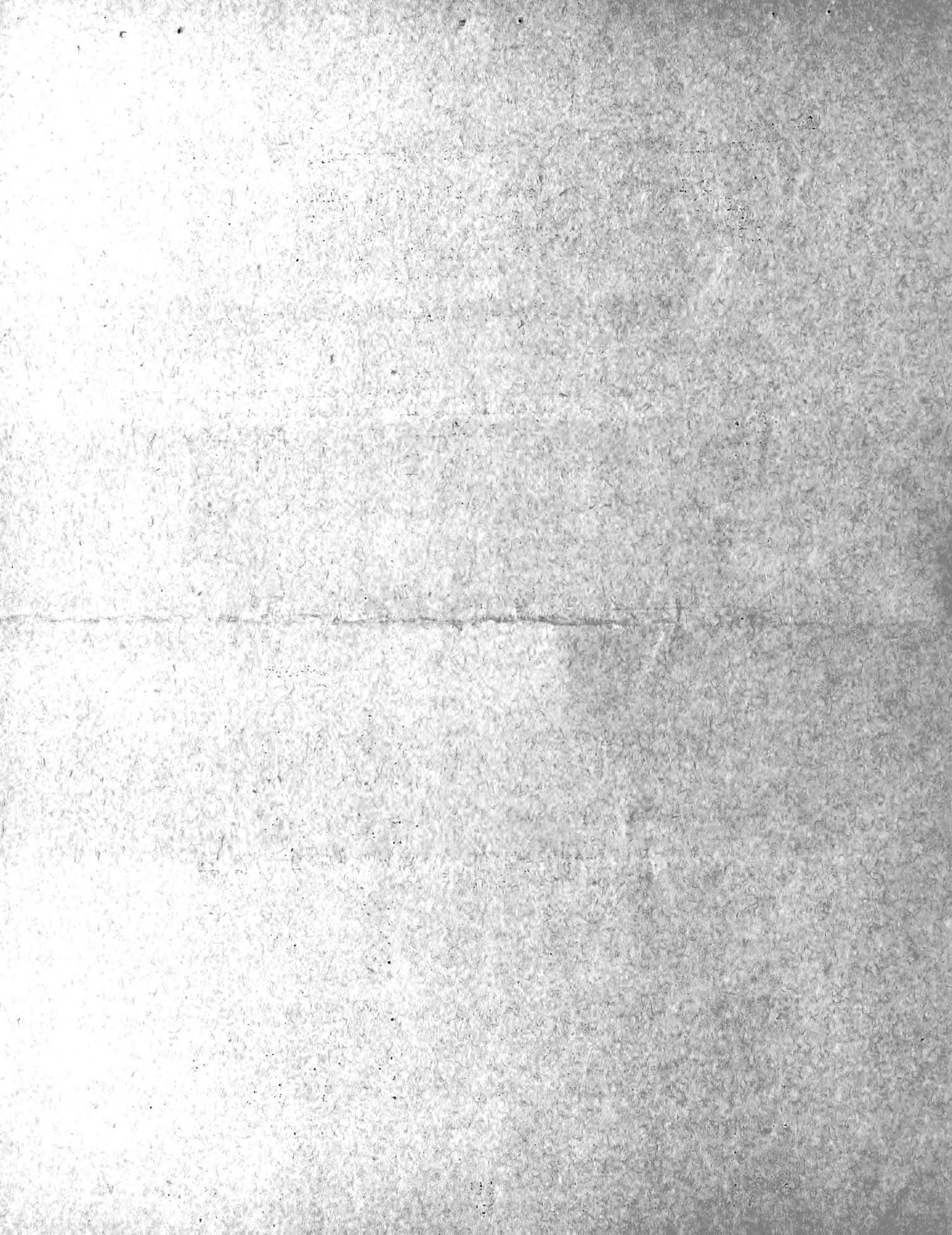
Azalea Arborescens	12-18"	2.85
" Calendulacea	2-3'	3.75
" Kaemferi Othello	15-18"	3.75
" Nudiflora	18-24"	2.85
" Rosea	18-24"	2.85
Clethra Alnifolia B&B	18-24"	1.75
B&B	2-3'	2.85

Vines and Ground Covers

		\$ ea.	C rate
Baltic Ivy from 2 1/4" pots		.30	.20
" 3 1/2" "		.50	.35
Boston Ivy heavy #1		.50	.45
Engelmani Ivy 3 yr XX		.75	
Bignonia Grandiflora Mad. Gallen	1.00		(2 yr. #1).
Clematis Paniculata #1		.65	
Dutchman's Pipe sldg	1.00		(3 yr field x)
Hall's Honeysuckle Vine		.75	(4" x)
Polygonum Auberti 2 yr. #1		.60	(Silver Lace Vine)

Pachysandra f.g. assorted b.r.	.06	C rate
" from 2 1/4" pots	.14	"
" extra large 2 1/4" "	.20	"

Note: Where pots go out with Baltic Ivy or Pachysandra they will be charged for at cost until returned.



Flowering Crabs (Malus) (regular grades)

			\$ ea.
Malus	Almey (new)	5-6'	2.50
"	Aldenhamensis	4-5'	1.90
"	"	5-6"	2.15
"	Atrosanguinea	5-6'	1.90
"	Bechtel's Klemhi	4-5'	1.90
"	"	5-6'	2.50
"	Eleyi	5-6'	2.15
"	Floribunda lgt.	4-5'	1.90
"	Hopa	5-6'	1.90
"	Theifera	4-5'	1.90

Flowering Crabs (Malus) (re-transplanted 1 or 2 yrs)  
(resulting in thicker tops and  
heavier roots)

Malus	Almey	5-6'	2.85
"	Bechtel's	3-4'	2.25
"	" Klemhi	4-5'	2.85
"	Flame	5-6'	2.50
"	Floribunda	6-7'	2.85
"	" Purpurea	6-7'	2.85
"	Red Silver	5-6'	2.50

Special assorted varieties of Thorns & Trees

Craetegus	Cordata (Peat Ball)	4-5'	5.75
"	Crusgalli "	3-4'	4.75
"	Mollis "	3-4'	4.75
"	Paul's Scarlet "	4-5'	4.75

Acer	Platanoides Columnaris b.r.	8-10'	7.50
"	Crimson King (patent) reg.	6-7'	3.95
"	" " " heavy	6-7'	4.75

B&B whips

Cercis	Canadensis (peat ball)	4-5'	3.25
--------	------------------------	------	------

Cut-leaf Weep. Birch	(peat ball)	6-7'	4.50
" " " "	" "	7-8'	5.75

Europ. Mt. Ash	b.r.	6-7'	2.85
Locust	Moraine (patent)	b.r.	6-7'
"	Slaveni	b.r.	6-8'
"	"	b.r.	8-10'

4.75

3.50

4.50

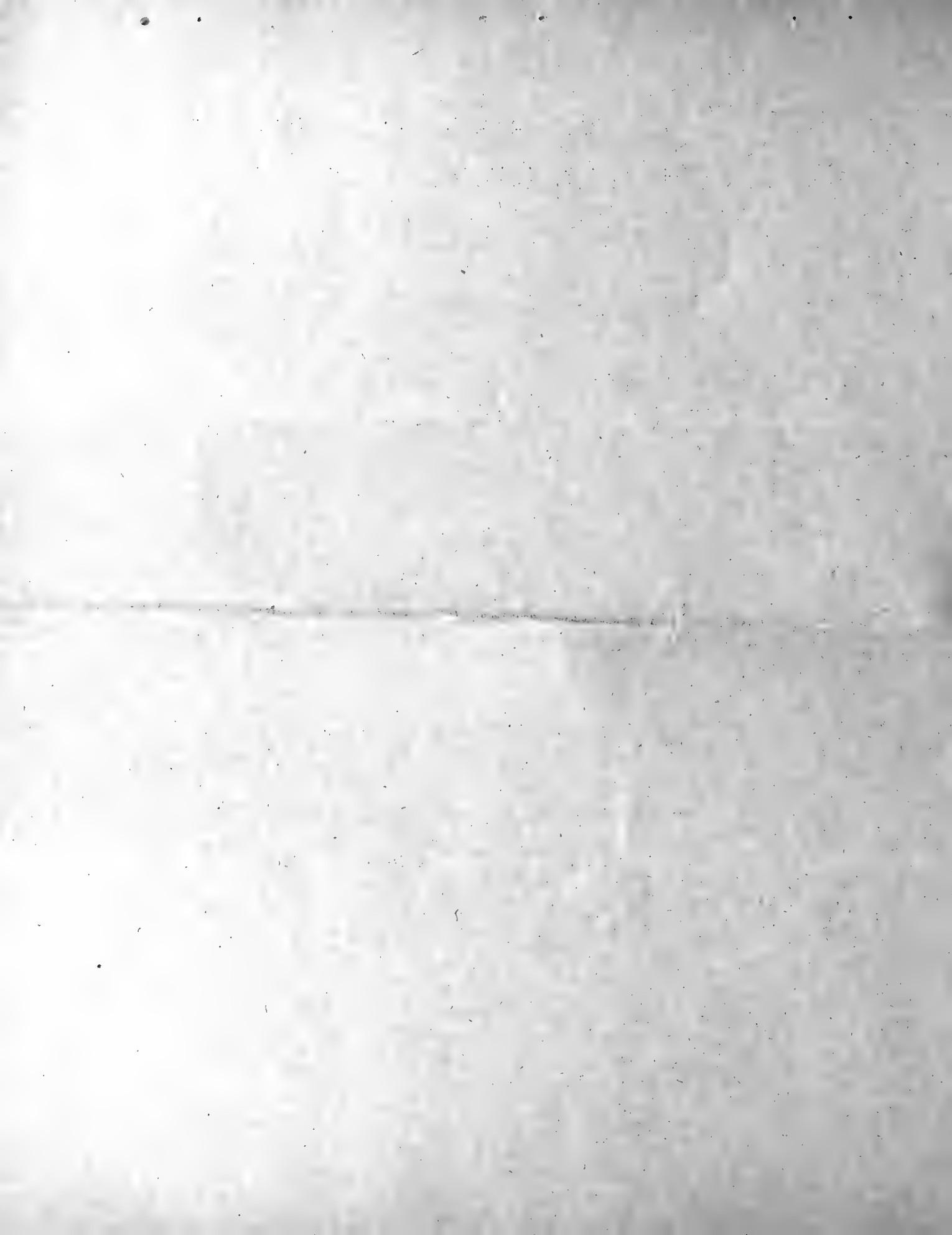
Salix Vitellina (Golden Russ. Weep. Willow)

"	"	B & B	8-10'	4.50
"	"	"	10-12'	5.50

a few Magnolia Soulangeana B & B assorted sizes  
priced at the Nursery

Also at the Nursery a few of the following:

Aesculus Pavia (dwarf red buckeye)  
English Walnuts (hardy)  
etc.



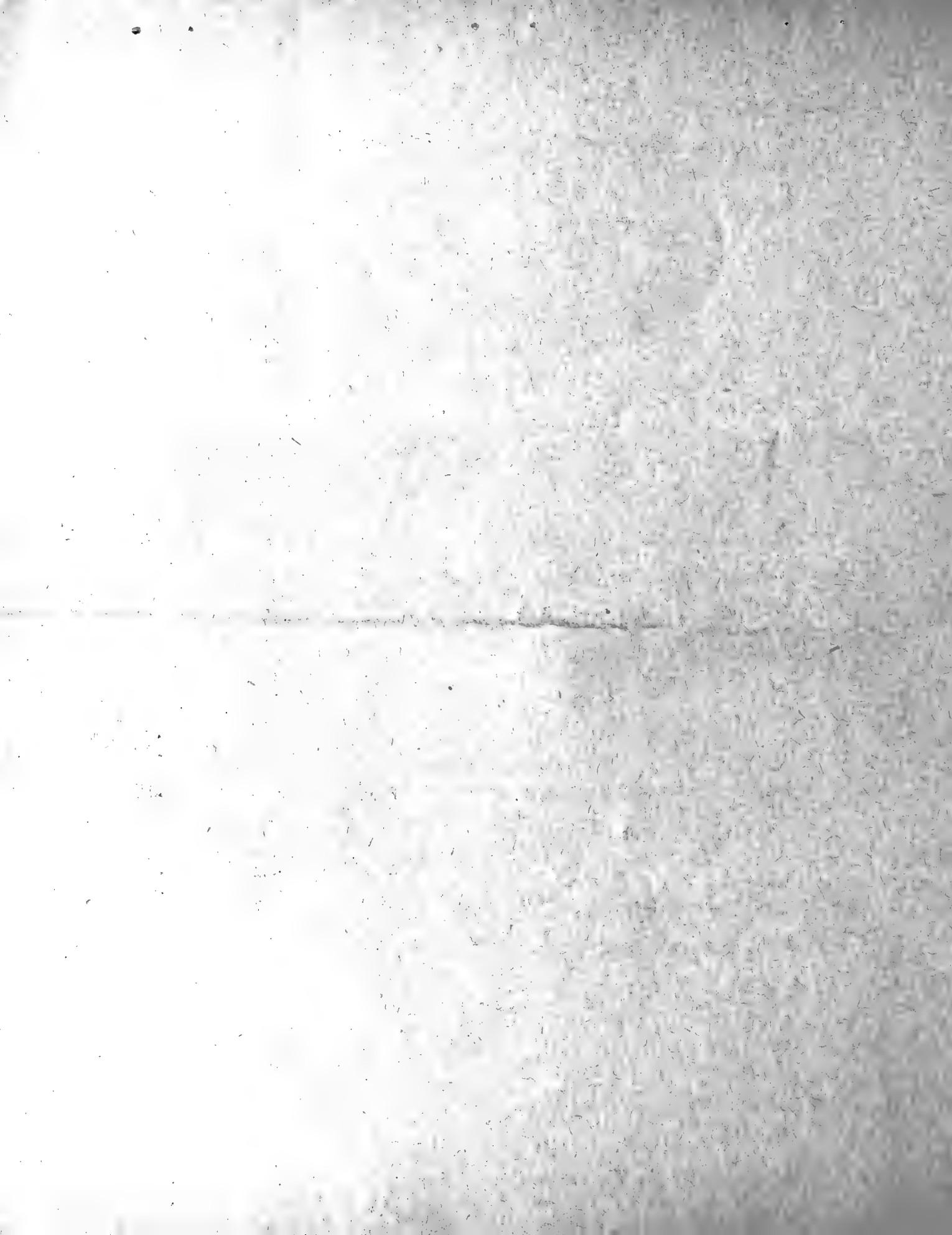
## Shrubs Page A

XXXXXXXXXXXXXXXXXXXXXXXXXXXXXX  
 X X Deciduous Shrubs X X  
 X X The majority of our shrubs are X X  
 X X grown by us for a discriminating X X  
 X X landscape trade for two to five X X  
 X X years and have all been trans- X X  
 X X planted. This insures heavier X X  
 X X specimens. Most of these are X X  
 X X fresh dug for each order. X X  
 XXXXXXXXXXXXXXXXXXXXXXXXX

## Heavy --- "Fresh-Dug" --- Shrubs

(10 or more of a size and  
kind take the C rate  
where listed. Others ea.)

		\$ ea.	C rate ea.
Almond, pink own root	18-24"	.70	.60
	3-4'	1.50	1.40
Althea, Anemoneflorus dbl pink	3-4'	.70	
" Boule de Feu dbl red	3-4'	.70	
" Lady Stanley dbl dark pink	3-4'	.70	
Barberry, New Thornless Green	12-15"	.60	
	15-18"	.75	
	18-24"	.95	
" Red Leaf (C rate applies to 25 & up)	18-24" heavy	.60	.55
	21" heavy	.75	.70
Beauty Bush (Kolkwitzia)	2-3'	.85	.75
	3-4'	1.10	
	4-5'	1.35	
Calycanthus Floridus	18-24"	.60	.50
	2-3'	.75	.65
Caragana Arborescens lgt	2-3'	.60	
Caryopteris (Blue Mist)	15-18"	.65	
Cornus Paniculata	3-4'	.75	
	4-5'	.95	
Chionanthus Virginica few "	3-4'	1.50	
	4-5'	2.00	
Cotoneaster Acutifolia	2-3'	.60	.50
	3-4'	.75	.65
	4-5'	.95	
Cotoneaster Divaricata bare root	2-3'	.95	.85
	3-4'	1.25	1.15
	few 4-5'	1.50	



## Shrubs cont. Page B

			\$ ea.	C rate ea.
Deutzia Gracilis	15-18"		.85	
Deutzia Gracilis Rosea	18-24"		.75	.65
Euonymus Alatus	18-24"		.85	.75
" Compacta	12-15"	.80	.70	
	15-18"	1.00	.90	
	18-24"	1.25	1.15	
	2'	1.50	1.40	
Europeus	3-4'	.85	.75	
Yedoensis	2-3'	.70		
Fontanesia Fortunei (good tall erect hedge)	4-5'	.75	.70	
	5-6'	.95	.85	
Forsythia Spectabilis	3-4'	.70	.60	
Honeysuckle Zabelli (dark red)	3-4'	.70	.60	
	5-6'	1.25	1.15	
Hydrangea Hills of Snow	2-3'	.75	.65	
	3-4'	.95	.85	
" P. G.	2-3'	.75	.65	
	3-4'	1.00	.90	
" P.G. Tree Form	3-3½'	1.50		
Hypericum Aureum	15-18"	.50	.45	
	18-24"	.60	.50	
	2-3'	.75	.65	
Kerria Japonica single yellow	2-3'	.75	.65	
" White (Rhohotypos)	2-3'	.75	.65	
	3-4'	.95	.85	
Lilac Rothomagensis (Persian)	2-3'	1.00	.90	
	3-4'	1.25	1.15	
" Can Hybrid Aladdin (pink)	4-5'	1.75		
" " " Royalty (reddish)	4-5'	1.75		
" French (Pres. Grevy) dbl.blue	3-4'	1.25	1.15	
	4-5'	1.50	1.40	
" French (assorted colors)	2-3'	1.00	.90	
	3-4'	1.25	1.15	
	4-5'	1.50	1.40	



## Shrubs cont. Page C

		\$ ea.	C rate ea.
Ninebark Dwarf Green	2-3'	.60	.50
	3-4'	.75	.65
	4-5'	.95	.85
Philadelphus Aurea (golden)	15-18"	1.00	
	18-24"	1.25	
	2-2½'	1.65	
" Minnesota Snowflake pat.	2-3'	.85	
few	5-6'	2.00	
" Virginalis dbl mockorange	2-3'	.70	.60
	3-4'	.95	.85
	4-5'	1.25	1.15
Privet Regels true type	2-3'	.65	.55
Quince Flowering Upright Red	2-3'	.95	.85
few	3-4'	1.75	
Rhus Cotinus (Smoke Bush)	3-4'	1.25	1.15
(These were full of blooms	4-5'	1.50	1.40
last summer.)			
Russian Olive	3-4'	.85	.75
	4-5'	1.00	.90
Snowberry Chenaulti (red berry)	2-3'	.60	.50
	4-5'	.75	.65
" Racemosus (white)	3-4'	.70	.60
	4-5'	.85	.75
Stephanandra Flexuosa	2-3'	.60	
	3-4'	.75	.65
Spirea Anthony Waterer (dwarf	15-18"	.60	.55
red)	18-24"	.75	.65
Arguta (fine foliage)	2-3'	.60	.50
	3-4'	.75	
Callosa Alba (dwarf white)	12-18"	.60	.55
	18-24"	.75	.65
	2-2½'	.95	
Frobella (dwarf pink)	2-2½'	.75	.65
	3-3½'	.90	.80
Prunifolia	2-3'	.70	.65
(true bridal wreath)	3-4'	.90	.80



Shrubs cont. Page D

			\$ ea.	C rate ea.
Viburnum Americana	4-5'		1.35	
	5-6'		1.85	1.75
Dentatum (Arrow Wood)	2-3'	.75		.65
	3-4'	.95		.85
	4-5'	1.35		1.25
Lantana (Wayfaring Tree)	2-3'	.75		.65
	4-5'	1.50		1.40
Lentago (Nannyberry)	2-3'	.60		.50
	3-4'	.75		.65
	4-5'	.95		.85
	5-6'	1.35		1.25
Opulus (Europ. H.B.C.)	3-4'	.95		.85
	4-5'	1.35		1.25
	5-6'	1.85		1.75
Opulus Nana (dwarf (cranberry)	12-15"	.90		.85
	15-18"	1.25		1.15
	18-24"	1.65		
Weigelia Bristol Ruby (pat.) red	3-4'	1.25		
Rosea (pink)	3-4'	.75		.65
	4-5'	.95		
Variegated Leaf	15-18"	.60		.55
	18-24"	.75		
	2-2½'	.95		
Vaniceki (New dark red) ( very good)	3-4'	1.00		.90

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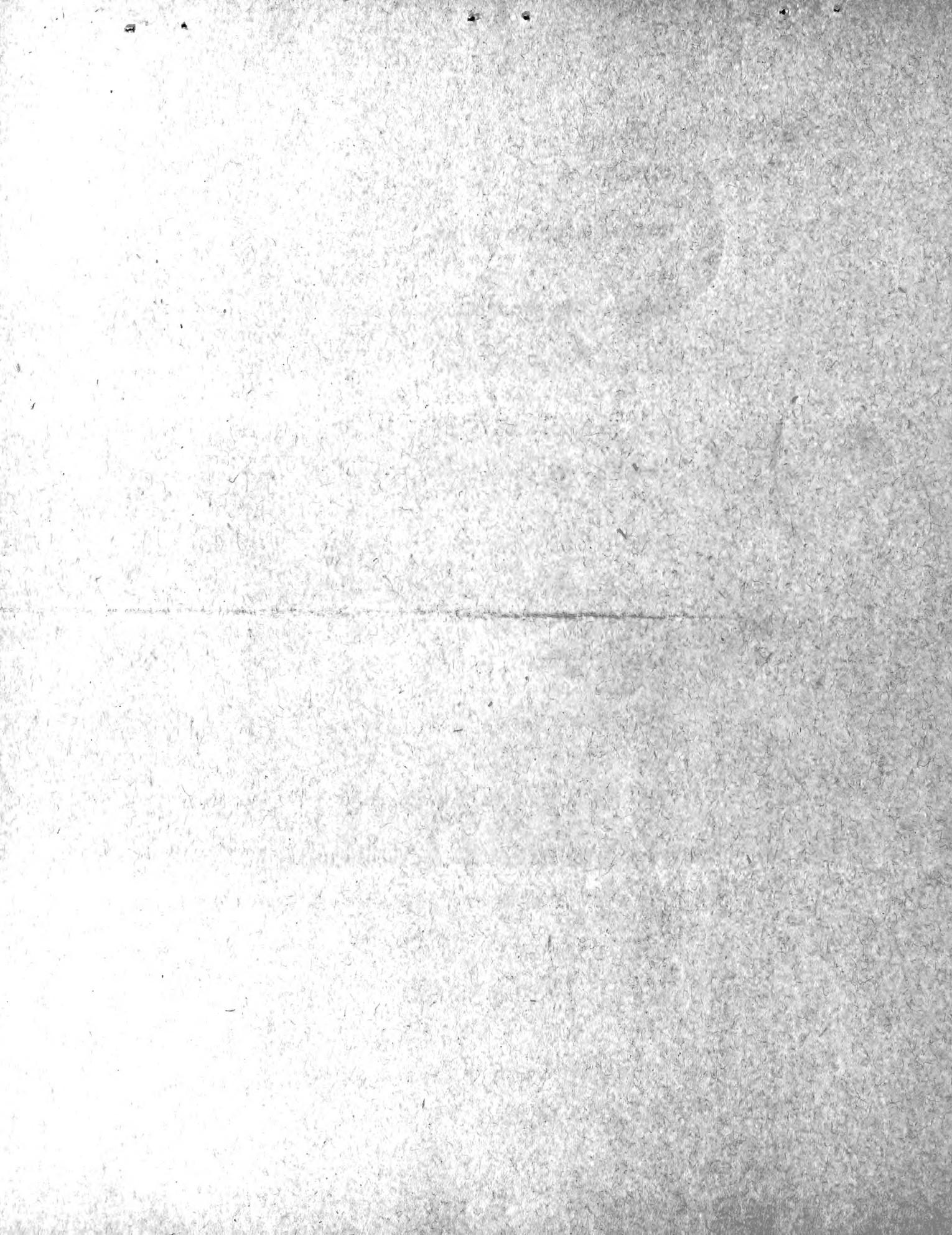
x B & B on shrubs additional as  
x follows:

		\$ ea.	
x	18-24"	.50	x
x	2-3'	.50	x
x	3-4'	.50	x
x	4-5'	.75	x
x	5-6'	1.00	x
x			x

XXXXXXXXXXXXXXXXXXXXXXXXXXXXXX

Note: Extra Shrubs to come in.

Tamarix Hispida	3-4'	.70
Viburnum Tomentosum	3-4'	1.25
" " Plicatum	12-18"	1.00
Potentilla Fruticosa	18-24"	.70



page E

Shade & Ornamental Trees

			\$ ea.	
			ea.	
Ash	Green (Lancolata) rapid grower)	cal 14-1½"	6-7' 2.50 14-1½" 3.00	
### <u>BIRCH</u>	Populifolia single stem (straight or crooked for artistic grouping)	caliper	5-6' 2.10 6-8' 2.50 8-10' 3.25 2-3" 5.00	2.00 2.40 3.10 4.75
"	Popul. Two stem if available	caliper	5-6' 2.75 6-8' 3.50 8-10' 4.75 2-3" 7.85	
<u>Note:</u>	B & B on above Birch additional depending on size.			
	Locust Thornless Honey		6-8" 2.50	
#### <u>Poplar Simonsi</u> (Upright)			6-8' 1.00 8-10' 1.25 10-12' 1.50	.75 1.00 1.25
Weeping Willow (Salix Vitellina) (Golden Russian Weeping)			6-8' 2.75 8-10' 3.50 10-12' 4.25	3.25 3.85

extras

Prunus Thundercloud b.r. 4-5' 1.90  
(purple leaf plum)

10 only Prunus Kanzan (Best pink Jap. Cherry)  
Peat & Earth ball 5-6' 4.75

S E E : ON PAGE # 5 other trees available.

Flowering Crabs --- Thorns --- Europ. Mt. Ash

Cut-Leaf Weeping Birch --- Crimson King Maple

Column Norway Maple --- Cercis Canadensis

Locust Moraine and Slaveni --

B & B Weeping Willow and others.

